

TOP Door and Window DEALERS

Thriving in a Competitive Market

DWM magazine's top door and window dealers sport some impressive stories behind the numbers on both coasts and in between. Take California's Associated Building Supply, which has tripled in size in just four years. Over on the other coast, Florida's NewSouth Window Solutions posted 2015 revenue of \$30 million—and that's only after five years in business. Every company has a story.

As you pore through them, it is important to know how the information was compiled. As we have done in the past (*see Jan-Feb 2014 DWM, page 20*), our editors did a great deal of research, scouring various sources and conducting field surveys for the latest annual sales and other information. Once this was compiled, it was then sent to a representative at each company for review. Some provided feedback; others did not. While this is a compilation of top dealers/installers, those who both manufacture and install were not excluded. If the employee information gleaned for a particular company was a range, we included the lower end of the range (but added a plus to indicate actual numbers may

be higher). Sales figures were rounded to whole numbers, and if we were only provided 2014 revenue, we calculated our best estimates for 2015 sales figures. New to the chart is a column detailing what percentage of that company's total revenue comes from windows and doors. (If we missed your company, contact us at ttaffera@glass.com and we will make sure we consider it for next time.)

It is important to note that individual locations of franchises are not broken out; instead, the information is provided for the chain as a whole.

Our chart also shows what products each company offers in addition to doors and windows. Other encompasses everything from carpets to sunrooms to any type of remodeling project.

Competition is fierce in local markets, yet these door and window dealers thrive. Just look at Associated Building Supply (No. 37 in 2014), which is now at the No. 23 spot. The company moved up the list as it added two more locations in the past year, and continues its growth (*see chart next page*). In fact,

company vice president Scott Thurber says sales revenue has grown more than 40 percent each year for the last three years. "We have tripled in size in four years," he says.

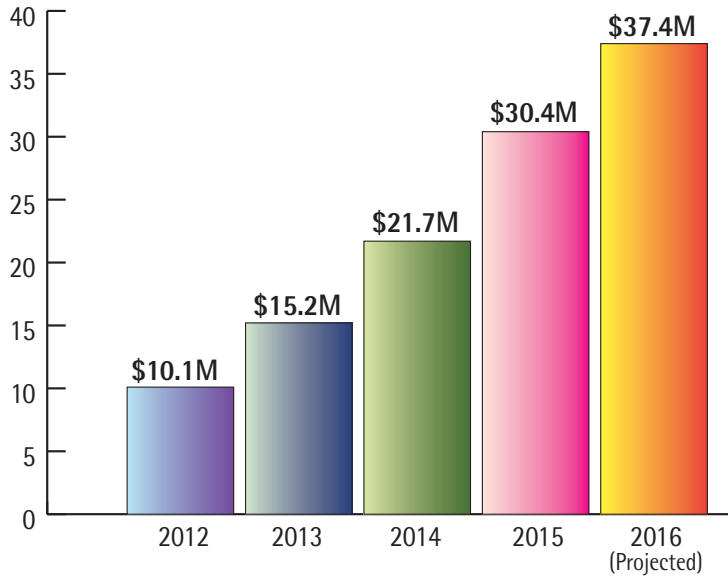
That growth will no doubt continue thanks to a new division formed in 2015: The Luxury Production Home Division (LPHD).

"This division alone is forecasted to add an additional \$5 million in revenue in 2016," says Thurber.

He describes this new venture as one that provides residential homebuilders and developers who build high-end production homes with the finest-quality door and window products in conjunction with unmatched value-added services. "We are committed to consistently provide an exceptional value proposition that will earn the confidence and ultimately, the trust of our customers," he says.

Another company that has moved up the list (from No. 28 to 26) is NewSouth Window Solutions in Tampa, Fla. In DWM's 2014 top dealers issue, the company reported \$17 million in projected revenue for 2013. Its 2016 projected revenue

Growth Spotlight: Associated Building Supply



Top National Companies by Number of Employees

1. Window World, Wilkesboro, N.C.: 2,000
2. Power Home Remodeling, Chester, Pa.: 1,600
3. Champion Window Co., Cincinnati, Ohio: 1,300

Highest Concentration of Top Dealers by State

California: 14

Ohio: 10

Illinois: 10

Pennsylvania: 11

Florida: 13

ended at \$42.5 million, and the business is only five years old. NewSouth now stands at four locations, but company president Earl Rahn says No. 5 will open in Ft. Lauderdale in August 2016, No. 7 in 2017 in Fort Meyers and No. 8 in 2018 in Jacksonville.

What's in store for 2019? "The Lord only knows," says Rahn.

A few companies actually moved down in sales, so we asked those owners why that drop occurred. Take Walker Windows, which fell from \$18 million in revenue in 2014 to \$17 million in 2015.

"The drop in our sales was due to losing a good portion of our single-family housing work to a manufacturer that decided to sell it direct to the builder," says Troy Jenkins, president.

Still, \$17 million is impressive, but this shows the challenges dealers face daily on multiple fronts.

Top Regional Companies by Number of Employees

1. Next Step Living, Boston, Mass.: 700
2. True Home Value, Louisville, Ky.: 510
3. Thompson Creek Windows, Lanham, Md.: 390

Companies with the Most Years in Business

1. Window Pro, Cleveland, Ohio: 87
2. DiGiorgi Roofing and Siding, Beacon Falls, Ct.: 83
3. Forest Door and Window, Oklahoma City, Okla.: 71

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Top Three Western Companies

1. K Designers, Gold River, Calif.
2. American Vision Windows, Simi Valley, Calif.
3. Associated Building Supply, Oxnard, Calif.

Top Three Midwestern Companies

1. Champion Window Co., Cincinnati, Ohio
2. Drexel Building Supply, Campbellsport, Wis.
3. Millwork Solutions, Dallas

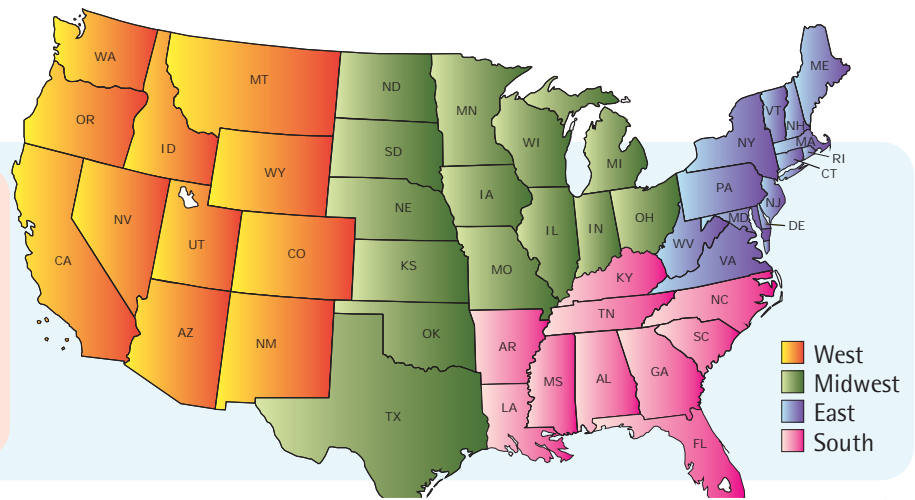
Top Three Eastern Companies

1. Power Home Remodeling, Chester, Pa.
2. Window Nation, Glen Burnie, Md.
3. Next Step Living, Boston, Mass.

	Company and Headquarters	Website	Number of Locations	2014 Revenue (in millions of dollars)
1	Window World, Wilkesboro, N.C.	www.windowworld.com	200+	435
2	Power Home Remodeling, Chester, Pa.	www.powerhrg.com	10	300
3	Champion Window Co., Cincinnati, Ohio	www.championwindow.com	72+	300
4	Drexel Building Supply, Campbellsport, Wis.	www.drexelteam.com	5	100
5	Millwork Solutions, Dallas	www.millworksolutions.com	19	80
6	Active Window Co. Inc., Punta Gorda, Fla.	www.activedoorandwindow.com	3	76
7	Window Nation, Glen Burnie, Md.	www.windownation.com	8	47
8	Next Step Living, Boston, Mass.	www.nextstepliving.com	2	65
9	Thompson Creek Windows, Lanham, Md.	www.thompsoncreek.com	2	59
10	Hansons, Troy, Mich.	www.hansons.com	9	60
11	Castle Windows, Mount Laurel, N.J.	www.castlewindows.com	1	56
12	Lindus Construction, Hudson, Wis.	www.lindusconstruction.com	8	36+
13	The Window Source, Gettysburg, Pa.	www.thewindowsource.net	39	37
14	Great Day Improvements, Macedonia, Ohio	www.greatdayimprovements.com	12	41
15	True Home Value, Louisville, Ky.	www.truehomevalue.com	12	40
16	Window Depot, Canfield, Ohio	www.windowdepotusa.com	62	36+
17	Statewide Remodeling, Dallas, Texas	www.statewideremodeling.com	5	35
18	K Designers, Gold River, Calif.	www.k-designers.com	7	29+
19	RF Installation, Grand Prarie, Texas	www.rfinstallations.com	2	33
20	American Vision Windows, Simi Valley, Calif.	www.americanvisionwindows.com	4	28
21	Universal Windows Direct, Oakwood Village, Ohio	www.universalwindowsdirect.com	1	28
22	Comfort Windows, Syracuse, N.Y.	www.comfortwindows.com	5	29+
23	Associated Building Supply, Oxnard, Calif.	www.abscal.com	11	21+
24	American Exteriors, Greenwood Village, Colo.	www.amext.com	32	28+
25	Woodbridge Home Exteriors, Dallas	www.woodbridgeclassic.com	2	25+
26	NewSouth Window, Tampa, Fla.	www.newsouthwindow.com	4	22

Top Three Southern Companies

1. Window World, Wilkesboro, N.C.
2. Active Window Co. Inc., Punta Gorda, Fla.
3. True Home Value, Louisville, Ky.



	2015 Projected Revenue (in millions of dollars)	Windows	Doors	Siding	Roofing	Gutters	Deck	Other	Years in Business	Number of Employees	Region	% Business in Doors and Windows
	444	X	X	X				X	20	2,000+	S	NA
	375	X	X	X	X			X	24	1,600	E	50
	300+	X	X	X	X			X	63	1,300	MW	approx. 82
	102+	X	X	X	X		X	X	30	250	MW	85
	79	X	X					X	36	190	MW	63
	77+	X	X					X	48	25	S	90
	73	X	X	X					10	168	E	95
	66+	X			X			X	7	700+	E	55
	63	X	X	X		X			35	390	E	85
	62+	X	X	X	X	X		X	27	255+	MW	NA
	57+	X	X						38	128+	E	95
	43+	X		X	X	X		X	36	250	MW	15
	42	X	X						7	156	E	90
	42	X	X	X					60	200+	MW	60
	41+	X	X	X	X	X	X	X	37	510+	S	NA
	39+	X	X	X					13	125	MW	90
	36+	X	X	X				X	21	100+	MW	NA
	36	X	X	X		X		X	38	400+	W	approx. 75
	34+	X	X					X	21	100	MW	92
	32	X	X					X	15	240+	W	100
	32	X	X	X		X		X	13	92	MW	NA
	31	X	X	X				X	37	100+	E	90
	30+	X	X						23	28	W	100
	30	X	X	X					9	300	W	95
	30	X	X	X					27	30+	MW	95
	30	X	X						5	145-150	S	100

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continued

Top Companies by Number of Locations

1. Window World, Wilkesboro, N.C.: 200
2. Champion Window Co., Cincinnati, Ohio: 72
3. Window Depot, Canfield, Ohio: 62

	Company and Headquarters	Website	Number of Locations	2014 Revenue (in millions of dollars)
27	NewSouth Window, Tampa, Fla.	www.newsouthwindow.com	4	22
28	Mad City Windows, Madison, Wis.	www.madcitywindows.com	2	25
29	PJ Fitzpatrick, New Castle, Del.	www.pjfitz.com	1	23
30	Nationwide Windows and Siding, Paterson, N.J.	www.nationwidewindow.com	8	23+
31	Paramount Builders, Virginia Beach, Va.	www.paramountbuilders.com	7	24
32	Paradigm Window Solutions, Portland, Maine	www.paradigmwindows.com	1	24
33	Plowman's Windows & Doors, Millville, N.J.	www.plowmanswindows.com	1	22
34	Win-Dor, Brea, Calif.	www.windoronline.com	3	19+
35	Hardy Windows, Anaheim, Calif.	www.hardywindows.com	1	15
36	All Purpose Windows and Doors, Salt Lake City, Utah	www.allpurposewindows.com	3	21
37	Appleby Systems Inc., York, Pa.	www.applebysystems.com	5	21
38	Forest Door and Window, Oklahoma City, Okla.	www.forestok.com	2	21
39	The Southard Corp., Great Bend, Kan.	www.weloveournewwindows.com	7	20
40	Storm Tight Windows, Boynton Beach, Fla.	www.stormtightwindows.com	2	19
41	America's Window, Borden, Ind.	www.americaswindowusa.com	3	16
42	Midtown Home Improvements, O'Fallon, Mo.	www.midtownstl.com	1	16+
43	C&L Ward (Bros.), Davison, Mich.	www.goclward.com	3	18
44	Newpro Windows, Woburn, Mass.	www.newpro.com	2	16
45	West Shore Inc., Mechanicsburg, Pa.	www.westshorehome.com	1	17
46	Renewal by Andersen of Orange County, Laguna Hills, Calif.	www.dialonewindows.com	1	13+
47	Ambassador Home Improvements dba Renewal by Andersen of Central PA	www.rbacentralpa.com	1	17+
48	Unified Window Systems, Hempstead, N.Y.	www.unifiedwindows.com	5	17
49	Custom Remodelers Inc., Lino Lakes, Minn.	www.customremodelersinc.com	1	17
50	S&K Roofing, Siding and Windows, Eldersburg, Md.	www.skroofing.com	1	17+
51	MaxHome, New Orleans	www.maxhomenow.com	1	14+
52	DiGiorgi Roofing and Siding, Beacon Falls, Ct.	www.digiorgiinc.com	5	15+
53	Window Classics Corp., Pembroke Park, Fla.	www.windowclassics.com	9	16
54	American Home Design, Goodlettsville, Tenn.	www.americanhomedesign.com	1	16+
55	Weather Tite Windows, Tampa, Fla.	www.weathertitewindows.com	1	15
56	Walker Windows, Anaheim, Calif.	www.walkerwindows.com	1	18

Companies in Business Five Years or Less with Revenue More than \$4 Million

1. NewSouth Window, Tampa, Fla.: \$30 million, 5 years in business
2. Better Way Siding and Windows, East Peoria, Ill.: \$5 million, 5 years in business
3. Armorvue Window and Door, Boca Raton, Fla.: \$5 million, 2 years in business
4. Coastal Windows and Exteriors, Beverly, Mass.: \$4 million, 5 years in business

Top-Three Add-On Services Our Top Dealers Offer

1. Siding – 60%
2. Gutters – 33%
3. Roofing – 32%

	2015 Projected Revenue (in millions of dollars)	Windows	Doors	Siding	Roofing	Gutters	Deck	Other	Years in Business	Number of Employees	Region	% Business in Doors and Windows
	30	X	X						5	145-150	S	100
	25+	X	X	X	X			X	17	40	MW	100
	25	X	X	X	X			X	35	100+	E	73
	25	X	X	X	X	X			35	50	E	85
	24+	X	X	X	X	X			24	200+	E	55
	24	X	X						16	170	E	NA
	23	X	X						42	7	E	100
	23	X	X						23	162	W	100
	23	X	X						17	50+	W	100
	22+	X						X	32	100+	W	100
	22+	X	X	X				X	38	85+	E	100
	22+	X	X						71	100+	MW	85
	22	X	X						64	70	MW	97
	21	X	X						8	45+	S	100
	21	X	X	X		X		X	18	85	MW	80
	20	X	X	X	X			X	25	100+	MW	92
	20	X	X	X	X	X	X		43	70+	MW	55
	20	X	X	X	X			X	70	70	E	60
	19	X	X					X	9	100	E	70
	18+	X	X					X	32	90	W	100
	18	X	X						37	65	E	NA
	18	X	X	X	X			X	27	123	E	50
	18	X	X	X	X	X	X	X	25	130+	MW	96
	18	X		X	X	X	X		35	21+	E	NA
	18	X					X	X	8	100+	S	95
	18	X	X		X	X		X	83	100+	E	50
	17+	X	X					X	38	40	S	95
	17	X	X				X	X	37	90+	S	75
	17	X	X					X	10	20	S	100
	17	X	X						16	50	W	100

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continued

	Company and Headquarters	Website	Number of Locations	2014 Revenue (in millions of dollars)
57	One Stop Windows and Doors Inc., Torrance, Calif.	www.onestopwindowsanddoors.com	4	15
58	Agoura Sash and Door, West Lake Village, Calif.	www.agourasash.com	1	14
59	American Home Renewal, San Francisco	www.renewal.com	1	14
60	White Aluminum Products, Leesburg, Fla.	www.whitealuminum.com	14	13+
61	APCO Window & Door, Columbus, Ohio	www.apco.com	2	14
62	Moonworks Home Improvement, Woonsocket, R.I.	www.moonworkshome.com	1	14
63	FAS Windows and Doors, Orlando, Fla.	www.faswd.com	2	12+
64	Long Fence and Home, Beltsville, Md.	www.longfenceandhome.com	12	13
65	Somerville Aluminum, Branchburg, N.J.	www.somervillealuminum.com	1	14
66	Omaha Door and Window Company, Omaha, Neb.	www.omahadoor.com	1	14
67	Prince William Home Improvement, Woodbridge, Va.	www.pwhomeimprovement.com	2	13
68	Window Concepts of Minnesota, St. Paul, Minn.	www.windowconceptsmn.com	1	13
69	Gulf Coast Windows, Houston	www.gulfcoastwindows.com	2	12
70	Euro-Tech Inc., Bensenville, Ill.	www.eurotechinc.net	2	11
71	Franzoso Contracting, Croton-on-Hudson, N.Y.	www.franzoso.com	4	12+
72	Weather Tight Corp., West Allis, Wis.	www.weathertightcorp.com	1	14
73	The Acri Co., Milan, Ill.	www.acricompany.com	1	13
74	East Coast Windows and Doors, Pompano Beach, Fla.	www.eastcoastwindows.com	1	11+
75	Tom Adams Windows and Carpets, Churchville, Pa.	www.tomadamswc.com	4	10
76	Southern Siding and Window Co., Augusta, Ga.	www.southernindustries.com	3	11+
77	Millennium Home Design, Fort Wayne, Ind.	www.millennium-home-design.com	5	10+
78	All County Exteriors, Lakewood, N.J.	www.allcountyexteriors.com	1	10+
79	Feldco Windows, Sliding & Doors, Des Plaines, Ill.	www.4feldco.com	7	11
80	Newman Replacement Windows, Carlsbad, Calif.	www.newmanwindows.com	3	11
81	Woodland Window and Doors Inc., Roselle, Ill.	www.woodlandwindows.com	1	10
82	Exovations, Cumming, Ga.	www.exovations.com	1	10
83	Window Pro, Cleveland, Ohio	www.windowpro.com	3	*10+
84	E.F. San Juan Inc., Youngstown, Fla.	www.efsanjuan.com	1	10 to 20
85	Hall's Window Center, Rancho Cordova, Calif.	www.hallswindowcenter.com	1	9
86	Yankee Home Improvement, Chicopee, Mass.	www.yankeehome.com	1	9+
87	Install America, Mohnton, Pa.	www.installamerica.net	14	8+
88	Exclusive Windows Inc., Willowbrook, Ill.	www.exclusivewindows.com	1	8+
89	Hullco, Chattanooga, Tenn.	www.callhullco.com	1	8
90	Durante Home Exteriors, Birmingham, Ala.	www.durantewindows.com	3	7+

* Company reviewed but did not confirm numbers.

	2015 Projected Revenue (in millions of dollars)	Windows	Doors	Siding	Roofing	Gutters	Deck	Other	Years in Business	Number of Employees	Region	% Business in Doors and Windows
	16+	X	X					X	28	35+	W	100
	15	X	X					X	32	25	W	80
	15	X	X	X		X			17	32	W	68
	15	X	X					X	60	100+	S	97
	15	X	X	X	X	X	X	X	53	100+	MW	95
	15	X	X		X	X			22	41	E	NA
	14+	X	X					X	10	40	S	95
	14	X	X	X	X				68	128+	E	NA
	14	X	X	X				X	66	60	E	85
	13+	X	X	X		X		X	56	90	MW	25
	13+	X	X	X	X			X	30	150+	E	70
	13	X	X						33	30	MW	100
	13	X	X	X					35	20	MW	85
	13	X	X	X	X				24	48	MW	60
	13	X	X	X	X	X			35	85	E	60
	13	X	X	X	X	X			30	100	MW	74
	13	X	X		X			X	49	14	MW	75
	12	X	X						17	100+	S	100
	12	X	X	X			X	X	60	35	E	65
	12	X		X	X	X		X	50	150+	S	90
	12	X	X	X	X				17	50	MW	75
	12	X	X	X	X			X	33	50+	E	65
	11+	X	X	X					62	100	MW	95
	11+	X	X						23	68	W	100
	11	X	X	X	X	X		X	47	52	MW	100
	11	X	X	X					20	49	S	32
	*10+	X	X						87	30-40	MW	100
	10 to 20	X	X					X	40	65	S	50
	10	X	X	X					40	42	W	97
	10	X	X	X	X			X	8	50+	E	85
	10	X		X	X			X	60	60	E	100
	9+	X						X	20	11	MW	90
	9	X	X	X	X		X	X	38	31	S	65
	9	X	X	X			X	X	15	8	S	90

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continued

	Company and Headquarters	Website	Number of Locations	2014 Revenue (in millions of dollars)
91	All Weather Seal of WM, Lowell, Mich.	www.allweathersealinc.com	1	6+
92	Southwest Exteriors, San Antonio, Texas	www.southwestexteriors.com	1	8
93	Royal Windows and More, Royal, Ark.	www.royalwindows.com	1	9
94	Coastal Supply, Delray Beach, Fla.	www.shopcoastalsupply.com	1	6+
95	Brennan Exterprises, Arlington, Texas	www.brennancorp.com	1	8+
96	Zen Windows, Columbus, Ohio	www.zenwindows.com	28	3
97	Continental Siding, Independence, Mo.	www.smartsiding.com	6	7
98	Pace Window and Door Corp., Victor, N.Y.	www.pacewindows.com	3	5
99	Carolina Home Remodeling, Charlotte, N.C.	www.carolinahomeremodeling.com	1	7
100	Modern Remodeling, Manassas, Va.	www.modernremodelinginc.com	2	5+
101	North Georgia Replacement Windows, Roswell, Ga.	www.ngwindows.com	1	6
102	K&H Home Solutions, Denver	www.khwindows.com	1	6
103	Schmidt Siding and Window Co., Mankato, Minn.	www.schmidtmankato.com	1	6+
104	Old Mission Windows, Traverse City, Mich.	www.oldmissionwindows.com	1	5
105	Vinyl Designs Inc., Sacramento, Calif.	www.vinylid.com	1	3
106	Wonderful Windows and Siding, Houston, Texas	www.wonderfulwindowsandsiding.com	2	7
107	Quillen Bros., Bryan, Ohio	www.quillenbrosinc.com	2	7
108	Home Town Restyling, Hiawatha, Iowa	www.hometownrestyling.com	1	6
109	Peoria Siding and Window Co., Washington, Ill.	www.peoriasiding.com	1	6+
110	Exterior Medics, Springfield, Va.	www.exteriormedics.com	1	6+
111	American Weather Techs, West Chester, Ohio	www.americanweathertechs.com	2	6+
112	Rogers Roofing Siding Windows, Hammond, Ind.	www.rogersroofing.com	1	6
113	Carrollwood Window and Door, Tampa, Fla.	www.carrollwoodwindow-door.com	1	5
114	Spring House Window and Door, Spring House, Pa.	www.shwdinc.com	3	5+
115	Snap Construction, Bloomington, Minn.	www.snapconstruction.com	1	5+
116	Frey Construction and Home Improvement, Prairie Du Sac, Wis.	www.freyconstruction.com	1	5+
117	Miller Custom Exteriors, Fredericksburg, Ohio	www.millercustomexteriors.com	1	5
118	Budget Exteriors, Minneapolis, Minn.	www.budgetexteriors.com	1	5+
119	Window Fix, Brooklyn, N.Y.	www.windowfixinc.com	1	4
120	TruView Windows, Phoenix, Ariz.	www.trueviewaz.com	1	5
121	All Phase Home Services, Marietta, Ga.	www.allphasenow.com	1	3
122	Excel Windows, Glendale Heights, Ill.	www.excelwindows.com	1	5
123	AHT Wisconsin Windows, Clintonville, Wis.	www.ahtwindows.com	3	4+
124	Chapman Windows and Doors, West Chester, Pa.	www.chapmanwindowsanddoors.com	1	4
125	Midwest Construction and Supply, Mason City, Iowa	www.mwcinc.com	2	5

	2015 Projected Revenue (in millions of dollars)	Windows	Doors	Siding	Roofing	Gutters	Deck	Other	Years in Business	Number of Employees	Region	% Business in Doors and Windows
	9	X	X	X	X			X	34	20	MW	100
	9	X	X	X					27	40+	MW	95
	9	X	X	X	X			X	20	13	S	NA
	8+	X	X					X	6	23	S	50
	8+	X	X	X			X	X	21	25+	MW	100
	8	X	X						18	14	MW	100
	8	X	X	X		X		X	31	65+	MW	85
	8	X	X						31	85+	E	100
	8	X	X	X	X	X		X	14	20+	S	85
	8	X	X	X	X			X	26	25	E	NA
	7+	X	X					X	11	15	S	95
	7	X	X	X	X	X		X	60	25	W	65
	7	X	X	X	X	X	X	X	66	50+	MW	100
	7	X	X						31	20+	MW	100
	7	X	X	X				X	30	30	W	NA
	7	X		X					12	11	MW	80
	7	X							15	24	MW	NA
	7	X	X				X	X	30	50	MW	40
	7	X	X	X	X			X	38	30+	MW	95
	7	X	X	X	X			X	10	32	E	92
	6+	X	X	X	X	X			20	10	MW	45
	6	X		X	X				47	15+	MW	55
	6	X	X						25	30	S	100
	6	X	X	X	X			X	27	15+	E	NA
	6	X	X	X	X			X	9	20+	MW	60
	6	X	X	X	X			X	21	32	MW	55
	6	X	X	X	X	X		X	38	20	MW	20
	6	X	X		X				28	40	MW	65
	6	X	X					X	11	52	E	100
	6	X						X	15	30+	W	95
	6	X	X	X	X	X		X	18	25+	S	NA
	6	X	X	X				X	38	20+	MW	100
	5+	X	X						29	10+	MW	100
	5+	X	X	X					21	22	E	80
	5	X	X	X		X			57	25	MW	35

TOP DEALERS

continued

	Company and Headquarters	Website	Number of Locations	2014 Revenue (in millions of dollars)	
126	Carolina Windows and Doors, Greenville, N.C.	www.cwdnc.com	1	5	
127	US Home Exteriors, Alamace, N.C.	www.ushomeexteriors.com	1	5	
128	Opal Enterprises, Naperville, Ill.	www.opalenterprises.net	1	5	
129	New Jersey Siding and Windows, Randolph, N.J.	www.newjerseywindow.com	1	4+	
130	Zimmerman's Roofing, New Holland, Pa.	www.zimmermansroofing.com	1	4+	
131	Armorvue Window and Door, Boca Raton, Fla.	www.armorvue.com	1	4	
132	Great Lakes Window and Siding, Apple Valley, Minn.	www.glwsco.com	1	4	
133	Burnett Windows and Siding, Tulsa, Ok.	www.burnettinc.com	1	5	
134	Larson Siding and Windows, Rochester, Minn.	www.larsonsidingsidingandwindows.com	1	5	
135	HBS Inc., Vero Beach, Fla.	www.hbsglass.com	1	4	
136	Windows on Washington, Ltd., Dulles, Va.	www.windowsonwashington.net	1	4	
137	Better Way Siding and Windows, East Peoria, Ill.	www.betterwaysiding.com	1	5	
138	New York Sash, Whitesboro, N.Y.	www.newyorksash.com	1	4	
139	California Energy Consultant Services, Rancho Cordova, Calif.	www.calenergyexteriors.com	1	4+	
140	Husker Siding and Windows, Elkhorn, Neb.	www.huskerhammer.com	1	5	
141	AAA Window Siding Doors, Lincoln, Ill.	www.tripleasiding.com	1	4+	
142	Best Window and Door Co., Johnstown, Pa.	www.bestwindowinc.com	1	4+	
143	McDaniel Window and Door, Florence, Ala.	www.mcdanielwd.com	1	3+	
144	Coastal Windows and Exteriors, Beverly, Mass.	www.mycoastalwindows.com	1	3	
145	Clear NRG, Seattle, Wash.	www.clearnrg.com	1	4	
146	A.B.E. Doors and Windows, Allentown, Pa.	www.abedoors.com	1	3	
147	Majors Home Improvement, Milton, Fla.	www.majorshomeimprovement.com	1	3+	

	2015 Projected Revenue (in millions of dollars)	Windows	Doors	Siding	Roofing	Gutters	Deck	Other	Years in Business	Number of Employees	Region	% Business in Doors and Windows
	5	X	X	X		X		X	32	30	S	100
	5	X	X	X		X		X	12	50+	S	85
	5	X	X	X	X	X			13	13	MW	42
	5	X	X	X	X			X	17	20+	E	90
	5	X	X	X	X				19	10+	E	NA
	5	X	X					X	2	10	S	100
	5	X	X					X	20	24	MW	42
	5	X	X	X		X			37	18	MW	95
	5	X	X	X		X			58	25+	MW	90
	5	X	X						40	50+	S	80
	5	X	X	X	X			X	10	20	E	80
	5	X	X	X		X	X	X	5	25+	MW	88
	4+	X	X	X		X		X	26	29	E	60
	4+	X	X	X				X	34	14	W	68
	4+	X		X	X				17	13	MW	20
	4+	X		X	X				34	30	MW	90
	4+	X	X			X		X	67	20+	E	100
	4	X	X					X	40	18	S	93
	4	X	X	X	X			X	5	15	E	34
	4+	X	X						5	46+	W	85
	3+	X	X					X	41	25	E	100
	3+	X	X	X				X	18	23	S	50